

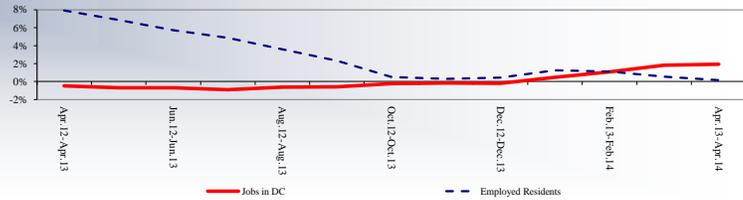


Labor & Industry

Jobs in D.C. for April 2014, up 3,700 (0.5%) from April 2013

District resident employment for April 2014, down 1,400 (0.4%) from April 2013

Change in Total Wage and Salary Employment and Employed Residents
(percent change from prior year in 3-month moving average)



Labor Market ('000s): April 2014^a

| | District of Columbia | | | Metropolitan area | | |
|----------------------------------|----------------------|------------------|---------------|-------------------|------------------|---------------|
| | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) |
| Employed residents | 339.2 | -1.4 | -0.4 | 3,071.4 | 29.7 | 1.0 |
| Labor force | 364.9 | -5.0 | -1.4 | 3,217.3 | 11.9 | 0.4 |
| Total wage and salary employment | 750.5 | 3.7 | 0.5 | 3,084.9 | 6.3 | 0.2 |
| Federal government | 199.4 | -6.0 | -2.9 | 364.0 | -11.0 | -2.9 |
| Local government | 35.0 | 1.2 | 3.6 | 324.6 | 7.0 | 2.2 |
| Leisure & hospitality | 70.2 | 1.0 | 1.4 | 294.4 | 6.3 | 2.2 |
| Trade | 26.3 | 1.9 | 7.8 | 332.1 | 8.6 | 2.7 |
| Education and health | 130.8 | 5.6 | 4.5 | 401.4 | 5.5 | 1.4 |
| Prof., bus., and other services | 224.5 | 0.0 | 0.0 | 891.0 | -8.3 | -0.9 |
| Other private | 64.3 | 0.0 | 0.0 | 477.4 | -1.8 | -0.4 |
| Unemployed | 25.7 | -3.6 | -12.4 | 146.0 | -17.8 | -10.9 |
| New Unempl. Claims | 1.6 | -0.1 | -4.4 | | | |

Detailed Employment ('000s): April 2014

| | Level | 1 yr. ch. (amt.) | 1 yr. ch. (%) | % of total |
|--------------------------|--------------|------------------|---------------|--------------|
| Manufacturing | 0.8 | -0.2 | -20.0 | 0.1 |
| Construction | 13.9 | 0.4 | 3.0 | 1.9 |
| Wholesale trade | 4.9 | 0.1 | 2.1 | 0.7 |
| Retail trade | 21.4 | 1.8 | 9.2 | 2.9 |
| Utilities & transport. | 4.1 | -0.2 | -4.7 | 0.5 |
| Publishing & other info. | 16.9 | 0.0 | 0.0 | 2.3 |
| Finance & insurance | 17.7 | 0.2 | 1.1 | 2.4 |
| Real estate | 10.9 | -0.2 | -1.8 | 1.5 |
| Legal services | 29.4 | -0.2 | -0.7 | 3.9 |
| Other profess. serv. | 78.3 | 0.1 | 0.1 | 10.4 |
| Empl. serv. (incl. temp) | 14.4 | -0.1 | -0.7 | 1.9 |
| Mgmt. & oth. bus serv. | 34.4 | 1.1 | 3.3 | 4.6 |
| Education | 64.4 | 4.2 | 7.0 | 8.6 |
| Health care | 66.4 | 1.4 | 2.2 | 8.8 |
| Organizations | 59.8 | -1.3 | -2.1 | 8.0 |
| Accommodations | 15.3 | -0.1 | -0.6 | 2.0 |
| Food service | 47.6 | 1.3 | 2.8 | 6.3 |
| Amuse. & recreation | 7.3 | -0.2 | -2.7 | 1.0 |
| Other services | 8.2 | 0.4 | 5.1 | 1.1 |
| Subtotal, private | 516.1 | 8.5 | 1.7 | 68.8 |
| Federal government | 199.4 | -6.0 | -2.9 | 26.6 |
| Local government | 35.0 | 1.2 | 3.6 | 4.7 |
| Total | 750.5 | 3.7 | 0.5 | 100.0 |

^a Sources: U.S. Bureau of Labor Statistics (BLS) & D.C. Dept. of Employment Services (DOES)
^b Preliminary, not seasonally adjusted

D.C. Hotel Industry^b

| | Apr. 2014 | Amt. | 1 yr. ch. |
|----------------------|-----------|------|-----------|
| Occupancy Rate | 89.5% | | -0.1% |
| Avg. Daily Room Rate | \$231.68 | | -\$16.88 |
| # Available Rooms | 27,323 | | -496 |
| Room Sales (\$M) | \$170.0 | | -\$15.9 |

Airport Passengers^{c,d}

| | Apr. 2014 | Amt. ('000) | 1 yr. ch. (%) |
|--------------|----------------|-------------|------------------------|
| DCA | 1,834.4 | | 3.3 |
| IAD | 1,812.4 | | -0.6 |
| BWI | 1,919.2 | | 2.7 |
| Total | 5,566.0 | | 1.8^e |

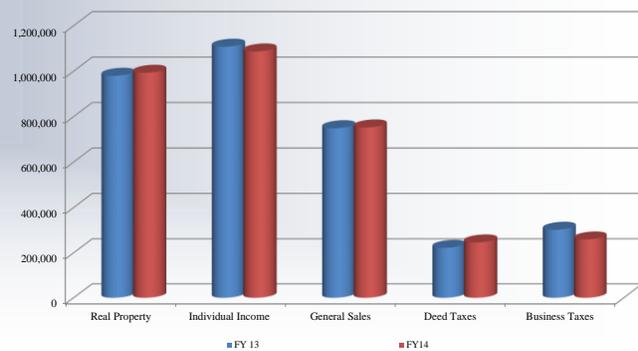
^b Source: Smith Travel Research ^c Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority ^d Includes arrivals and departures ^e Weighted average

Source: BLS. Details may not add to total due to rounding.

Cash Collections

- FY 2014 (Oct. - May.) Total gross collections declined 0.2% from one year ago
- FY 2014 (Oct. - May.) Individual income tax collections decreased by 1.9% from one year ago
- FY 2014 (Oct. - May.) General sales tax collections increased by 0.5% from one year ago
- FY 2014 (Oct. - May.) All deed tax collections increased by 10.8% from the previous year
- FY 2014 (Oct. - May.) Real property tax collections increased by 1.4% from the previous year
- FY 2014 (Oct. - May.) Business tax collections decreased by 14.1% from the previous year

FY 2014 Year-to-Date (Oct.-May.) Cash Collections Compared With Same Period of Previous Year (\$000)



General Fund: FY2014 Year-to-Date (Oct.-May.) Cash Collections (\$000)^a

| | FY'13 | FY'14 | % Chg. FY13-FY14 | Addenda: | FY'13 | FY'14 | % Chg. FY13-FY14 |
|-----------------------------|-----------|-----------|------------------|--|---------|---------|------------------|
| Real Property | 980,053 | 993,314 | 1.4% | Convention Ctr. Transfer ^b | 65,827 | 64,767 | -1.6% |
| General Sales | 749,372 | 752,774 | 0.5% | Ind. Inc. Tax Withholding for D.C. residents | 950,593 | 999,454 | 5.1% |
| Individual Income | 1,108,012 | 1,087,032 | -1.9% | | | | |
| Business Income | 302,540 | 259,907 | -14.1% | | | | |
| All Deed Taxes ^c | 222,590 | 246,679 | 10.8% | | | | |
| Total Tax Revenue (Gross) | 3,695,038 | 3,688,346 | -0.2% | | | | |
| Dedicated Tax Revenue | 204,799 | 232,804 | 13.7% | | | | |
| Total Tax Revenue (Net) | 3,490,239 | 3,455,542 | -1.0% | | | | |

^aRevenue amounts shown are before dedicated revenue (TIF, Convention Ctr, Ballpark Fund, DDOT, the Highway Trust Fund, the Nursing Facility Quality of Care Fund, Healthy DC Fund, the Housing Production Trust Fund, WMATA, Hospital Fund, Stevie Sellows Quality Improvement Fund, Healthy Schools, ABRA).
Variations in processing activities may affect year-to-date comparisons.

^bPortion of sales tax on hotels and restaurants

^cIncludes deed recordation, deed transfer, co-op recordation and economic interest taxes

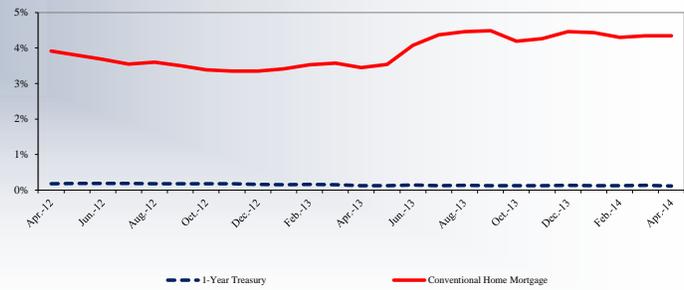
People & Economy

➔ D.C. unemployment rate for Apr.: 7.5%, same as the previous month & 1.0% lower than 1 year ago

➔ The conventional home mortgage rate was 4.34% in April, same as the previous month

➔ The share of filers with income less than \$30,000 declined in TY2012 compared to TY2011; while the shares of those filers in the \$200,000 to \$500,000 and \$500,000 and over income categories increased relative to the previous tax year

One-Year Treasury and Conventional Home Mortgage Interest Rates
April 2012 to April 2014



| U.S. GDP | | CPI | | D.C. Population | |
|--|-------------------------|--------------------------------------|---------------------------|--|------------------|
| % change for yr. ending | | % change for yr. ending | | Source: Census | |
| Source: BEA | 1 st Q 2014 | 4 th Q 2013 | Source: BLS | Mar. 2014 | Jan. 2014 |
| Nominal | 3.4 [†] | 4.1 | U.S. | 1.5 | 1.6 |
| Real | 2.0 [†] | 2.6 | D.C./Balt. metro area | 1.6 | 1.9 |
| Personal Income^a | | Unemployment Rate^c | | Distribution of Individual Income Tax Filers by Income Category | |
| Source: BEA | % change for yr. ending | | Source: BLS | Apr. 2014 | Mar. 2014 |
| Total Personal Income | 4 th Q 2013 | 3 rd Q 2013 | U.S. | 6.3 | 6.7 |
| U.S. | 1.4 | 3.6 | D.C. | 7.5 | 7.5 |
| D.C. | 1.1 | 2.4 | Interest Rates | | National Average |
| Wage & Salary Portion of Personal Income | | | Source: Federal Reserve | | Apr. 2014 |
| U.S. | 2.1 | 3.8 | 1-yr. Treasury | 0.11 | 0.13 |
| Earned in D.C. | 0.6 | 1.3 | Conv. Home Mortgage | 4.34 | 4.34 |
| Earned by D.C. residents ^b | 0.7 | 1.6 | * July 1, except for 2000 | | |

^a Nominal ^b Estimated ^c Seasonally adjusted
† Indicates data revised by stated source since previous D.C. Economic Indicators.

| | 2010 | 2011 | 2012 [†] |
|---------------------|-------|-------|-------------------|
| Less than \$30,000 | 42.7% | 42.0% | 41.4% |
| \$30,000-\$50,000 | 19.3% | 19.0% | 18.6% |
| \$50,000-\$75,000 | 13.9% | 14.0% | 14.3% |
| \$75,000-\$100,000 | 7.8% | 8.0% | 8.3% |
| \$100,000-\$200,000 | 11.0% | 11.3% | 11.5% |
| \$200,000-\$500,000 | 4.3% | 4.5% | 4.7% |
| \$500,000 and Over | 1.1% | 1.2% | 1.3% |

Housing & Office Space

- ➔ There were 438 condos sold in April 2014, a 0.9% increase from 1 year ago
- ➔ The year to date median price increased 8.5% from 1 year ago for single family homes, and condos experienced a negligible decrease of 0.02% in the year to date median price
- ➔ In the 1st quarter of 2014 the direct vacancy rate increased by 0.6% from the 4th quarter of 2013

Year Over Year Percent Change in the Median Price for a Single Family Home and Condominium in Washington, D.C.



| Housing Sales | | D.C. Housing Permits Issued | | D.C. Commercial Office Space | | |
|---------------------------|--------------------------|---|---|--|------------|-------|
| Source: MRIS ^a | | Source: U.S. Census Bureau | | Source: Delta Associates | | |
| | | 4 Qs ending | | 1 st Q 2014 | | |
| Completed contracts | Apr. 2014 | 1 yr. % ch. | 1 st Q 2014 | 1 yr. ch. | 1 qtr. ch. | |
| Single family | 462 | 2.0 | Total housing units | 4,137 | -58 | |
| Condo/Co-op | 438 | 0.9 | Single family | 349 | 18 | |
| | | | Multifamily (units) | 3,788 | -76 | |
| Prices (\$000) | | Class A Apt.^d and Condominium Units | | Inventory Status (in million sq. ft.) | | |
| Source: Delta Associates | Source: Delta Associates | | New Construction | | 1.1 | |
| Single family | Apr. 2014 | 1 yr. % ch. | Units under construction and/or marketing | 1 st Q 2014 | 1 yr. ch. | |
| Average ^b | \$749.1 | 15.0 | Rental apartments | 12,022 | 1,637 | |
| Median ^c | \$573.0 | 8.5 | Condominiums ^f | 653 | -278 | |
| | | | | Other units likely to deliver over the next 36 months ^g | | |
| Condo/Co-op | Average ^b | \$469.5 | 3.0 | Rental apartments | 7,735 | 1,445 |
| | Median ^c | \$399.9 | -0.02 | Condominiums | 1,461 | 225 |
| | | | | Direct Vacancy Rate | | |
| | | | | 7.6 | | |
| | | | | 0.6 | | |

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors
^b Average prices are calculated for the month from year-to-date information ^c Median prices are year-to-date ^d Investment grade units, as defined by Delta
^e Calculated from direct vac. rate ^f Includes sold units ^g Only a portion will materialize